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4 **UNITED STATES DISTRICT COURT**  
5 **DISTRICT OF NEVADA**

6  
7 In re ZAPPOS.COM, INC., CUSTOMER  
8 DATA SECURITY BREACH LITIGATION

3:12-cv-00325-RCJ-VPC  
MDL No. 2357

9 **ORDER**

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11 This multidistrict litigation case arises out of a security breach of Zappos.com's customer  
12 data. Pending before the Court is a Motion to Dismiss (ECF No. 254), filed by Amazon.com, Inc.  
13 doing business as Zappos.com ("Zappos"). Also pending are Zappos's Motion to Strike (ECF  
14 No. 255), three Motions to Seal (ECF Nos. 244, 248, 266), and a Motion for Leave to File  
15 Excess Pages (ECF No. 275).

16 **I. FACTS AND PROCEDURAL HISTORY**

17 On January 15, 2012, a hacker or group of hackers targeted Zappos's servers located in  
18 Kentucky and Nevada. The servers contained the personal identifying information ("PII") of  
19 approximately 24 million Zappos's customers. On January 16, 2012, Zappos sent an email to its  
20 customers notifying them that its servers had been breached and that data had been stolen,  
21 including customers' names, account numbers, passwords, email addresses, billing and shipping  
22 addresses, phone numbers, and the last four digits of their credit cards used to make purchases.  
23 Shortly thereafter, a number of lawsuits were filed against Zappos seeking damages.

1       On June 14, 2012, the U.S. Judicial Panel on Multidistrict Litigation (“JPML”) granted  
2 Zappos’s motion to create the present case pursuant to 28 U.S.C. § 1407, transferring six  
3 extra-district actions to this District, consolidating them with three actions from this District, and  
4 assigning the consolidated case to this Court. (Transfer Order, ECF No. 1). Zappos moved to  
5 compel arbitration and stay the case. While that motion was pending, the JPML transferred an  
6 additional action to be consolidated with the instant case. (Conditional Transfer Order, ECF No.  
7 5). The Court denied the motion to compel arbitration because the arbitration contract was  
8 “browsewrap” not requiring any objective manifestation of assent (as opposed to a “clickwrap”  
9 agreement), and there was no evidence that Plaintiffs had knowledge of the offer such that assent  
10 could be implied merely by use of the website. (*See* Order, 7–10, ECF No. 21).

11       Plaintiffs then amended their pleadings into two separate consolidated class action  
12 complaints, and Zappos filed a motion to dismiss the amended complaints for lack of standing  
13 and for failure to state a claim. (ECF No. 62). On September 9, 2013, the Court granted in part  
14 and denied in part Zappos’s motion. (ECF No. 114). Thereafter, Plaintiffs Preira, Ree, Simon,  
15 Hasner, Habashy, and Nobles (“the Preira Plaintiffs”) filed their Second Amended Consolidated  
16 Complaint (the “Preira SAC”). (ECF No. 118). And Plaintiffs Stevens, Penson, Elliot, Brown,  
17 Seal, Relethford, and Braxton (the “Stevens Plaintiffs”) filed their Second Amended  
18 Consolidated Class Action Complaint (the “Stevens SAC”). (ECF No. 119).

19       On November 4, 2013, Zappos moved to dismiss the Preira SAC and the Stevens SAC.  
20 (ECF No. 122). While that motion was pending, the parties engaged in mediation in an attempt  
21 to reach a settlement. The parties stipulated to stay the proceedings various times, each time  
22 representing to the Court that settlement negotiations were progressing. (*See* ECF Nos. 192, 196,  
23 201). Despite the progress made during mediation as to class-wide relief, a final agreement could  
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1 not be reached between the parties due to a disagreement over attorneys' fees. However, on  
2 December 4, 2014, Plaintiffs filed a motion to enforce a supposed settlement, which the Court  
3 denied. (ECF No. 227). Zappos then renewed its previous dismissal arguments. The Court  
4 granted the motion to dismiss, holding that Plaintiffs have no standing because, among other  
5 reasons, they failed to allege a threat of imminent future harm or instances of actual identity theft  
6 or fraud. (ECF No. 235). The Court dismissed the complaints without prejudice, granting  
7 Plaintiffs leave to amend their complaints to allege instances of actual identity theft or fraud.

8 Following the Court's order, the Preira Plaintiffs and the Stevens Plaintiffs ("Prior  
9 Plaintiffs") filed a consolidated Third Amended Complaint ("TAC"). (ECF Nos. 245, 246). In  
10 the TAC, two new Plaintiffs—Kristin O'Brien and Terri Wadsworth ("New Plaintiffs")—were  
11 added to the case. Once again, Zappos moves the Court to dismiss the case or, alternatively, to  
12 strike the class allegations in the TAC.

## 13 **II. LEGAL STANDARDS**

14 "Lack of standing is a defect in subject-matter jurisdiction and may properly be  
15 challenged under Rule 12(b)(1)." *Wright v. Incline Vill. Gen. Imp. Dist.*, 597 F. Supp. 2d 1191,  
16 1199 (D. Nev. 2009) (citing *Bender v. Williamsport Area Sch. Dist.*, 475 U.S. 534, 541 (1986)).  
17 Zappos argues that the TAC fails to establish Plaintiffs' standing to sue. This is considered a  
18 "facial" challenge to subject-matter jurisdiction. *Thornhill Publ'g Co. v. Gen. Tel. & Elec. Corp.*,  
19 594 F.2d 730, 733 (9th Cir. 1979). "In a facial attack, the challenger asserts that the allegations  
20 contained in a complaint are insufficient on their face to invoke federal jurisdiction." *Safe Air for  
Everyone v. Meyer*, 373 F.3d 1035, 1039 (9th Cir. 2004). If the movant's challenge is a facial  
21 one, then the "court must consider the allegations of the complaint to be true and construe them  
22 in the light most favorable to the plaintiff." *Nevada ex rel. Colo. River Comm'n of Nev. v.*  
23

1 *Pioneer Cos.*, 245 F. Supp. 2d 1120, 1124 (D. Nev. 2003) (citing *Love v. United States*, 915 F.2d  
 2 1242, 1245 (9th Cir. 1989)).

3 “Standing under Article III of the Constitution requires that an injury be concrete,  
 4 particularized, and actual or imminent; fairly traceable to the challenged action; and redressable  
 5 by a favorable ruling.” *Monsanto Co. v. Geertson Seed Farms*, 561 U.S. 139, 149 (2010). When  
 6 a party’s allegations of injury rest on future harm, standing arises only if that harm is “*certainly*  
 7 *impending*,” *Clapper v. Amnesty Int’l USA*, 133 S. Ct. 1138, 1147 (internal quotation marks and  
 8 citation omitted), “or there is a ‘substantial risk’ that the harm will occur.” *Susan B. Anthony List*  
 9 *v. Driehaus*, 134 S. Ct. 2334, 2342 (2014) (citation omitted). Allegations “of *possible* future  
 10 injury are not sufficient.” *Clapper*, 133 S. Ct. at 1147 (quotation marks and citation omitted).  
 11 The alleged injury must be “‘fairly traceable to the challenged action of the defendant,’ rather  
 12 than to ‘the independent actions of some third party not before the court.’” *Ass’n of Pub. Agency*  
 13 *Customers v. Bonneville Power Admin.*, 733 F.3d 939, 953 (9th Cir. 2013) (quoting *Lujan v.*  
 14 *Defenders of Wildlife*, 504 U.S. 555, 560 (1992)). A plaintiff does not need to show that a  
 15 defendant’s actions are the “proximate cause” of the plaintiff’s injury, but a plaintiff “must  
 16 establish a ‘line of causation’ between defendants’ action and their alleged harm that is more  
 17 than ‘attenuated.’” *Maya v. Centex Corp.*, 658 F.3d 1060, 1070 (9th Cir. 2011) (quoting *Allen v.*  
 18 *Wright*, 468 U.S. 737, 757 (1984)). The links of a causal chain must be plausible and not  
 19 hypothetical or tenuous. *Id.* In addition, “it must be likely, as opposed to merely speculative, that  
 20 the injury will be redressed by a favorable decision.” *Lujan*, 504 U.S. at 560–61 (quotations  
 21 omitted).

22 The party invoking federal jurisdiction has the burden of establishing actual or imminent  
 23 injury. *Id.* at 561. In a class action, the named plaintiffs attempting to represent the class “must  
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1 allege and show that they personally have been injured, not that injury has been suffered by  
2 other, unidentified members of the class to which they belong and which they purport to  
3 represent.” *Warth v. Seldin*, 422 U.S. 490, 502 (1975). “[I]f none of the named plaintiffs  
4 purporting to represent a class establishes the requisite of a case or controversy with the  
5 defendants, none may seek relief on behalf of himself or any other member of the class.” *O’Shea*  
6 *v. Littleton*, 414 U.S. 488, 494 (1974).

### 7 **III. DISCUSSION**

#### 8 **A. Article III Standing**

9 Zappos moves the Court to dismiss the TAC for lack of standing (ECF No. 254), whereas  
10 Prior Plaintiffs attempt to establish standing to revive their claims, and New Plaintiffs attempt to  
11 establish standing for the first time.

##### 12 1. Prior Plaintiffs

13 In a previous order, the Court rejected in detail Prior Plaintiffs’ three primary arguments  
14 for standing. First, the Court rejected the argument that standing exists because the data breach  
15 devalued Prior Plaintiffs’ PII. The Court explained:

16 Even assuming that Plaintiffs’ data has value on the black market, Plaintiffs do  
17 not allege any facts explaining how their personal information became less  
18 valuable as a result of the breach or that they attempted to sell their information  
breach.

19 (Order, 6, ECF No. 235).

20 Second, the Court held that an increased threat of identity theft and fraud stemming from  
21 Zappos’s security breach is insufficient to constitute an injury-in-fact. It found that Prior  
22 Plaintiffs’ alleged damages rely almost entirely on conjecture and that not one of Prior Plaintiffs  
23 “alleges to have detected any irregularity whatsoever in regards to unauthorized purchases or

1 other manifestations that their personal information has been misused.” (*Id.* at 12). The Court  
 2 added: “three-and-a-half years after Zappos’s security breach Plaintiffs have not sought leave to  
 3 amend their Complaints to include any facts relating to instances of actual identity theft or  
 4 financial fraud.” (*Id.* at 16).

5       Third, the Court found that incurring costs to mitigate a threat cannot serve as the basis  
 6 for this action. Although the Court found that Prior Plaintiffs lacked standing, it granted leave to  
 7 amend the complaints for a third time “to allege instances of actual identity theft or fraud.”  
 8 (Order, 20).

9       In the TAC, Prior Plaintiffs still allege no instances of actual identity theft or fraud.  
 10 Plaintiffs Hasner and Nobles re-allege that their email accounts were “accessed by hackers and  
 11 used to send unwanted advertisements to people in [their] address book[s].” (TAC ¶¶ 34, 40).  
 12 The Court has already rejected these allegations as insufficient to establish standing.<sup>1</sup> The only  
 13 attempt Prior Plaintiffs make to revive their claims is to re-package their allegations that the data  
 14 breach resulted in a devaluation of their personal information. They allege that when “[f]aced  
 15 with the choice of having [their] PII wrongfully released . . . and otherwise used without [their]  
 16 authorization,” they would choose to sell their PII to receive compensation for it. (*Id.* ¶ 16). This  
 17 allegation still does not allege any actual, concrete injury—it is merely conjectural. Prior  
 18 Plaintiffs do not allege facts to show the value of their PII decreased following the data breach.  
 19 For instance, they do not allege that their PII has been disseminated over the Internet or that any  
 20 actual damage has occurred because of the breach. As the Court stated in its prior order, they do  
 21 not allege “that they attempted to sell their information and were rebuffed because of a lower

22 <sup>1</sup> The Court noted that “[b]esides the advertisements . . . no additional misuse of the accounts or  
 23 actual damages is alleged. Moreover, Hasner and Noble also took quick remedial measures by  
 24 changing the passwords on their AOL accounts.” (Order, 16, n.3). The Court held that “[i]n this  
 case . . . there are no allegations of actual financial harm or that Plaintiffs’ personal information  
 has been disseminated over the Internet.” (*Id.* at 16).

1 price-point attributable to the security breach.” (Order, 6). Thus, even if Prior Plaintiffs’ PII has  
 2 actual market value, they have failed to allege any facts showing the data breach actually  
 3 deprived them of any value attributable to this “unique and valuable property right.” (TAC ¶ 15).

4 Once again, Prior Plaintiffs have failed to establish standing. As a result, the Court  
 5 dismisses them from the case, this time with prejudice. Although “[t]he court should freely give  
 6 leave [to amend] when justice so requires,” Fed. R. Civ. Pro. 15(2), Prior Plaintiffs have failed to  
 7 allege instances of actual identity theft or fraud, as the Court gave them leave to do. The Court  
 8 dismisses Prior Plaintiffs’ claims with prejudice.

9       2.     New Plaintiffs

10    New Plaintiffs—O’Brien and Wadsworth—make the same general allegations as Prior  
 11 Plaintiffs but also attempt to allege instances of actual identity theft and fraud. Zappos argues  
 12 that New Plaintiffs have failed to allege any actual injury and that the injury is not fairly  
 13 traceable to the Zappos data breach. O’Brien makes three specific allegations:

14    [O]n January 25, 2012, O’Brien . . . received a ‘welcome letter’ from Sprint  
 15 thanking her for opening an account with two telephone lines and purchasing  
 16 multiple telephones—none of which she did. The next day, she received a similar  
 17 letter from AT&T regarding the purchase of three telephones she did not  
 18 purchase. O’Brien spent a considerable amount of time (approximately two hours  
 a day for a week and a half) on the telephone with Sprint and AT&T closing these  
 accounts and extinguishing the account balances, including multiple telephone  
 calls with an attorney to whom Sprint and AT&T had turned over the accounts for  
 collection.

19    Fraudsters also opened a Radio Shack in-store credit account in her name to  
 which they charged over \$400 of merchandise.

20    Additional fraudulent purchases were made at Radio Shack using O’Brien’s  
 21 compromised Chase Visa credit card tied to her Zappos.com account.

22 (TAC ¶ 43). Wadsworth makes two allegations:

23    [T]he fraudsters used her debit card to overdraw her bank account, which the bank  
 24 unilaterally closed.

1 The fraudsters also hacked her Paypal account, generating a \$1000 balance that  
 2 Paypal requires Wadsworth to pay in order to continue selling on Ebay. Until the  
 3 balance is paid, her selling business, and corresponding revenue stream, are shut  
 4 down.

5 (Id. ¶ 48).

6 These allegations are sufficient to establish standing. O'Brien and Wadsworth allege  
 7 several types of injury they have suffered, including use of their credit, harm to their credit, lost  
 8 time spent closing fraudulent accounts, and lost funds and business due to fraudulent charges.  
 9 Zappos argues that the allegations of injury are merely conclusory and self-contradictory. For  
 10 example, Wadsworth alleges that “[s]he utilizes different passwords for each of her online  
 11 financial, credit card, and retail accounts, changing them on a regular basis,” (*id.* ¶ 47), but then  
 12 she alleges that she “used the same . . . password on her Zappos.com and Ebay accounts,” (*id.* ¶  
 13 48). Although this apparent contradiction makes Wadsworth’s allegations somewhat confusing,  
 14 it is inconsequential because it appears that her first allegation is a general statement of her  
 15 conduct, whereas the second involves the specific circumstances related to her allegations of  
 16 fraud. Moreover, Wadsworth does not allege that fraudsters hacked her eBay account, just her  
 17 Paypal account.

18 Zappos also argues that Wadsworth failed to allege “when her PayPal account was  
 19 hacked or whether she used the same password on her Zappos and PayPal accounts.” (Mot., 13,  
 20 ECF No. 254). This lack of specificity is also inconsequential because “[a]t the pleading stage,  
 21 general factual allegations of injury resulting from the defendant’s conduct may suffice, for on a  
 22 motion to dismiss we presume that general allegations embrace those specific facts that are  
 23 necessary to support the claim.” *Lujan*, 504 U.S. at 561 (quotation omitted). Of course, at the  
 24 summary judgment stage, “the plaintiff can no longer rest on such ‘mere allegations,’ but must  
 ‘set forth’ by affidavit or other evidence ‘specific facts.’” *Id.* (citation omitted).

1       The alleged injury is fairly traceable to the Zappos data breach. New Plaintiffs allege that  
 2 hackers breached servers storing the PII of Zappos customers and stole the data, which Zappos  
 3 admitted in an e-mail sent to its customers. They allege that following the data breach fraudulent  
 4 activity occurred as a direct result of the breach. This chain of events is certainly plausible. They  
 5 also allege that they “meticulously protect [their] PII” and have “never been victimized by a data  
 6 breach other than the Zappos Data Breach.” (TAC ¶¶ 42, 47).

7       Zappos argues that the alleged fraudulent activity is not fairly traceable to the Zappos  
 8 data breach because “Plaintiffs do not allege any widespread fraudulent activity affecting  
 9 Zappos’s 24 million customers in the days or weeks (or now years) following the incident. . . .  
 10 Given the lack of any allegations of widespread payment card fraud shortly following the  
 11 incident, it is entirely implausible to conclude that complete credit/debit card data was stolen.”  
 12 (Mot., 12). Zappos also argues that Social Security numbers are necessary to open new credit  
 13 accounts, and that Plaintiffs do not allege that Social Security numbers were stolen. (*Id.* at 13).

14       As time passes from the Zappos data breach and few Zappos customers have made  
 15 allegations of actual fraud, it is a fair argument that fraudulent activity is less likely to have  
 16 arisen from the Zappos breach and more likely to have arisen from another source.<sup>2</sup> However,  
 17 even if true, this argument does not preclude the possibility that the alleged injury is fairly  
 18 traceable to the Zappos breach. First, Plaintiffs allege that “[a] person whose PII has been  
 19 obtained and compromised may not see the full extent of identity theft or identity fraud for  
 20 years.” (TAC ¶ 77). Second, although only two Zappos customers in the case have alleged actual  
 21 injury resulting from the breach, New Plaintiffs present a list of customer complaints and records  
 22 alleging misconduct shortly following the breach. (*Id.* ¶ 67). The list is brief, but additional

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23       <sup>2</sup> Data theft is fairly common. *See, e.g., In re Sci. Applications Int’l Corp. (SAIC) Backup Tape*

24       Data Theft Litig., 45 F. Supp. 3d 14, 34 (D.D.C. 2014) (“roughly 3.3% of Americans will  
 experience identity theft of some form, regardless of the source”).

1 discovery could uncover other allegations of actual fraud. Third, even if another data breach  
2 might have exposed New Plaintiffs' PII, Zappos has the burden to show its actions were not the  
3 "but for" cause of the injury. *See Remijas v. Neiman Marcus Grp., LLC*, 794 F.3d 688, 696 (7th  
4 Cir. 2015) ("If there are multiple companies that could have exposed the plaintiffs' private  
5 information to the hackers, then 'the common law of torts has long shifted the burden of proof to  
6 defendants to prove that their negligent actions were not the 'but for' cause of the plaintiff's  
7 injury.'") (quoting *Price Waterhouse v. Hopkins*, 490 U.S. 228, 263 (1989) (O'Connor, J.  
8 concurring))). Fourth, even if the hackers did not steal full debit or credit card numbers or Social  
9 Security numbers, Plaintiffs allege that fraudsters can link various sources of information on the  
10 Internet "to create a mosaic of information." (TAC ¶ 56). Thus, although the Zappos breach  
11 might not have been the original source of all the information required to commit fraud, it might  
12 have been the catalyst, or a necessary link in the chain, that made the fraud possible. Finally,  
13 Zappos argues that the injuries are not fairly traceable to the Zappos breach because New  
14 Plaintiffs fail to allege when the actual fraud occurred. New Plaintiffs include a specific date in  
15 only one of their allegations, (*see id.* ¶ 42), but they generally allege that the fraudulent activity  
16 occurred after the data breach, which is sufficient.

17 At this stage, it is sufficient for purposes of standing to allege that Zappos sent its  
18 customers an e-mail notifying them that their PII had been compromised in a breach of its  
19 servers and that actual fraud occurred as a direct result of the breach. Whether or not New  
20 Plaintiffs' allegations suffer from defects that prevent them from ultimately prevailing in the  
21 case, the allegations show the connection between the alleged injury and breach is more than just  
22 hypothetical or tenuous. The Court finds that New Plaintiffs have standing.

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1           **B.       Claims**

2           1.       California Claims

3           The Court grants the motion to dismiss the California claims (III, IV, and V) because  
4           New Plaintiffs (hereinafter “Plaintiffs”) are not residents of California. Plaintiffs can move the  
5           Court to reconsider if they believe the California claims should proceed.

6           2.       Breach of the Covenant of Good Faith and Fair Dealing; Breach of the Settlement  
7           Agreement

8           Plaintiffs were not parties to the case when Prior Plaintiffs and Defendant were  
9           discussing possible settlement. As a result, the Court dismisses the claims because Plaintiffs have  
10          no standing to make them.

11          3.       Negligence/Negligent Misrepresentation

12          Zappos moves the Court to dismiss this claim for failure to state a claim. In a prior order,  
13          the Court dismissed Plaintiffs’ simple negligence claim as barred by the economic loss doctrine  
14          because Plaintiffs failed to allege personal injury or property damage. (Order, 6–7, ECF No.  
15          144). Plaintiffs now argue that their simple negligence claim is not barred by the economic loss  
16          doctrine because Zappos’s duty to safeguard and protect their PII is imposed by state law. *See*  
17          *Giles v. Gen. Motors Acceptance Corp.*, 494 F.3d 865, 879 (9th Cir. 2007) (holding that the  
18          economic loss doctrine “does not bar recovery in tort where the defendant had a duty imposed by  
19          law rather than by contract and where the defendant’s intentional breach of that duty caused  
20          purely monetary harm to the plaintiff”). In the TAC, however, Plaintiffs make no allegation of  
21          any statutory duty. Moreover, although Plaintiffs allege actual economic injury for purposes of  
22          standing, they still fail to allege any personal injury or property damage. The Court will not  
23          revive the simple negligence claim.

1           In the prior order, the Court treated the simple negligence claim as a negligent  
 2 misrepresentation claim, which the economic loss doctrine does not bar. (*Id.* at 7–8). Zappos  
 3 does not challenge this claim as alleged in the TAC.

4           4.       Breach of Contract

5           Zappos moves the Court to dismiss the breach of contract claim for failure to state a  
 6 claim. In the Court’s prior order, it dismissed this claim with the following explanation:

7           The only allegations alleged to give rise to any contract are that customers agreed  
 8 to pay money for goods and that statements on Zappos’s website indicated that its  
 9 servers were protected by a secure firewall and that customers’ data was safe. The  
 10 first type of contract for the sale of goods is not alleged to have been breached,  
 11 and the unilateral statements of fact alleged as to the safety of customers’ data do  
 12 not create any contractual obligations.

13           (Order, 6, ECF No. 114). The TAC does not make any new allegations that cure the  
 14 deficiencies in the claim. Plaintiffs allege additional facts<sup>3</sup> that also constitute unilateral  
 15 statements and, thus, fail to show that any contractual obligation existed. Plaintiffs also  
 16 make additional allegations to support their claim that a contract existed because Zappos  
 17 obtained value from Plaintiffs by possessing their PII, which they received in exchange  
 18 for Zappos’s promises to protect their PII. (*See* TAC ¶¶ 164–165). However, because the  
 19 statements regarding PII safety are only unilateral, any value deriving from Plaintiffs’ PII  
 20 is only an incidental benefit of the contract for the sale of goods. Finally, Plaintiffs allege  
 21 that they “relied on this covenant and, in fact, would not have disclosed their PII to  
 22 Zappos without assurances that their PII would be properly safeguarded.” (*Id.* ¶ 168).

23           This allegation shows that Plaintiffs relied on Zappos’s unilateral statements, but it does  
 24 not show that Plaintiffs provided their PII to Zappos as consideration for Zappos’s

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<sup>3</sup> E.g., “Zappos also made a ‘Safe Shopping Guarantee,’ promising that the use of credit card information on its websites is secure. . . . Zappos also placed a yellow, lock-shaped icon on its website payment page that confirmed entry of a consumer’s PII as part of an online retail transaction with Zappos was ‘safe and secure.’” (TAC ¶¶ 59–60).

1 promise to protect it. Indeed, they allege that they “entrusted their confidential personal  
2 customer account information” to Zappos “[a]s part and parcel of their purchase  
3 transactions.” (*Id.* ¶ 2). In other words, Plaintiffs provided their PII to Zappos as a means  
4 for completing an online transaction for the purchase of goods—not because Zappos was  
5 offering a service to protect Plaintiffs’ PII. The Court dismisses the claim.

6       5.     Unjust Enrichment

7           The elements of an unjust enrichment claim, or “quasi contract,” include the following:  
8     “a benefit conferred on the defendant by the plaintiff, appreciation by the defendant of such  
9     benefit, and acceptance and retention by the defendant of such benefit under circumstances such  
10    that it would be inequitable for him to retain the benefit without payment of the value thereof.”  
11   *Leasepartners Corp. v. Robert L. Brooks Trust*, 942 P.2d 182, 187 (Nev. 1997) (quotation  
12    omitted). A claim of unjust enrichment “is not available when there is an express, written  
13    contract, because no agreement can be implied when there is an express agreement.” *Id.*  
14    (quotation omitted). “The doctrine of unjust enrichment . . . applies to situations where there is  
15    no legal contract but where the person sought to be charged is in possession of money or  
16    property which in good conscience and justice he should not retain but should deliver to another  
17    or should pay for.” *Id.* (quotation omitted).

18           In the Court’s prior order, it dismissed Plaintiffs’ unjust enrichment claim because they  
19    failed to allege that they conferred any benefit upon Zappos outside of the contracts they formed  
20    to purchase goods. (Order, 8–9, ECF No. 114). Plaintiffs have not cured this defect. They allege  
21    that it would be inequitable for Zappos to retain their PII without payment in light of the data  
22    breach; however, they also allege that they “entrusted their confidential personal customer  
23    account information” to Zappos “[a]s part and parcel of their purchase transactions.” (TAC ¶ 2).

1 Even if Zappos has benefitted from retaining Plaintiffs' PII, Zappos obtained it as part of the  
2 parties' contract for the sale of goods. Plaintiffs cannot maintain a claim of unjust enrichment  
3 based on that contract. Plaintiffs do not allege that they provided Zappos their PII for any other  
4 purpose that would make it inequitable for Zappos to retain the benefit of possessing their PII  
5 without payment. The Court dismisses the claim.

6 **C. Motion to Strike**

7 Zappos moves the Court to strike the class allegations from the TAC pursuant to Federal  
8 Rules of Civil Procedure 12(f)(2) and 23(d)(1)(D) (ECF No. 255). Plaintiffs argue that Zappos's  
9 motion is premature because class-related discovery has not been completed.

10 1. Legal Standards

11 Under Rule 12(f), “[t]he Court may strike from a pleading an insufficient defense or any  
12 redundant, immaterial, impertinent, or scandalous matter.” Rule 23(d)(1)(D) allows a court to  
13 “require that the pleadings be amended to eliminate allegations about representation of absent  
14 persons.” Rule 23 does not prohibit a defendant from filing a motion to deny class certification  
15 before a plaintiff seeks to certify a class. *Vinole v. Countrywide Home Loans, Inc.*, 571 F.3d 935,  
16 941 (9th Cir. 2009). Also, “[d]istrict courts have broad discretion to control the class certification  
17 process, and ‘[w]hether or not discovery will be permitted . . . lies within the sound discretion of  
18 the trial court.’” *Id.* at 942 (quoting *Kamm v. Cal. City Dev. Co.*, 509 F.2d 205, 209 (9th Cir.  
19 1975)). In most cases, a district court should “afford the litigants an opportunity to present  
20 evidence as to whether a class action was maintainable,” *id.* (quoting *Doninger v. Pac. Nw. Bell,  
21 Inc.*, 564 F.2d 1304, 1313 (9th Cir. 1977)), because “often the pleadings alone will not resolve the  
22 question of class certification and [thus] some discovery will be warranted,” *id.* Class  
23 certification may be denied without discovery “where plaintiffs could not make a *prima facie*  
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1 showing of Rule 23's prerequisites or that discovery measures were 'likely to produce persuasive  
 2 information substantiating the class action allegations'"). *Id.* (citing and quoting *Doninger*, 564  
 3 F.2d at 1313).

4 To obtain class certification under Rule 23, Plaintiffs must show each of the following:

5 (1) the class is so numerous that joinder of all members is impracticable;  
 6 (2) there are questions of law or fact common to the class;  
 7 (3) the claims or defenses of the representative parties are typical of the claims or  
 defenses of the class; and  
 8 (4) the representative parties will fairly and adequately protect the interests of the  
 class.

9 *Rodriguez v. Hayes*, 591 F.3d 1105, 1122 (9th Cir. 2010) (quoting Fed. R. Civ. P. 23(a)).

10 Plaintiffs must also satisfy the requirements of Rule 23(b)(1)–(3). *Id.*

11 2. Analysis

12 The Court must strike the class allegations from the TAC. Plaintiffs propose the  
 13 following nationwide class:

14 All persons whose personally identifiable information (PII) was obtained by  
 15 hackers from Zappos.com, without authorization, and compromised during the  
 16 Data Breach first announced by Zappos.com on January 16, 2012. Excluded from  
 the Nationwide Class are Defendant, any parent corporation, subsidiary  
 corporation and/or affiliate entity of Defendant, Defendant's officers, directors,  
 employees, agents and legal representatives, and the Court.

17 (TAC ¶ 90). Plaintiffs also propose a list of sub-classes of putative Plaintiffs in various  
 18 states. (*Id.* ¶ 91), using language similar to the nationwide class. Although discovery is  
 19 not complete and Plaintiffs have not yet moved to certify the class, the Court can strike  
 20 the class allegations because it is clear from the face of the TAC that Plaintiffs cannot  
 21 make a *prima facie* showing of Rule 23's prerequisites.

22 In a prior order, the Court informed Plaintiffs that it "would not certify a class as  
 23 broadly defined as Plaintiffs propose specifically because a majority of the putative class

1 cannot claim any measurable damages.” (Order, 19, ECF No. 235). Plaintiffs have failed  
2 to heed the Court’s warning. The proposed class would include any person whose PII was  
3 compromised during the Zappos data breach, whether or not the person was the victim of  
4 actual fraud following the breach. The proposed class is far too broad, which prevents  
5 Plaintiffs from meeting the requirements of commonality and typicality.

6 The Court grants the motion to strike and gives Plaintiffs leave to amend to limit  
7 the proposed class to individuals who have suffered actual injury as a result of the Zappos  
8 data breach. If Plaintiffs attempt to narrow the proposed class, then the Court will  
9 entertain additional arguments for striking or certifying the class based on the revised  
10 class allegation.

11 **D. Choice of Law**

12 Zappos argues that Plaintiffs’ claims must be limited to those pursued under Nevada law.  
13 Plaintiffs argue that claims under the laws of other states are appropriate. Given the Court’s  
14 decision to grant Zappos’s motion to strike the class allegations, the Court elects to defer to a  
15 later time a decision on the choice-of-law issue because whether Plaintiffs choose to amend their  
16 complaint to seek class certification will affect the Court’s analysis. In addition, much of the  
17 parties’ briefing on this issue focuses on the circumstances involving Prior Plaintiffs rather than  
18 New Plaintiffs; thus, the Court would benefit from briefing that is more applicable and thorough  
19 in light of the changing circumstances of the case. The Court invites the parties to brief the issue  
20 fully when it is raised either in a motion to certify the class or another relevant motion.

21 **E. Miscellaneous Motions**

22 The parties have also filed several Motions to Seal (ECF Nos. 244, 248, 266) and a  
23 Motion for Leave to File Excess Pages (ECF No. 275). The Court grants the motions.  
24

## CONCLUSION

IT IS HEREBY ORDERED that Defendant's Motion to Dismiss (ECF No. 254) is GRANTED in part and DENIED in part, with leave to amend as indicated, within 30 days.

IT IS FURTHER ORDERED that Defendant's Motion to Strike (ECF No. 255) is GRANTED.

IT IS FURTHER ORDERED that the Motions to Seal (ECF Nos. 244, 248, 266) are GRANTED.

IT IS FURTHER ORDERED that Defendant's Motion for Leave to File Excess Pages (ECF No. 275) is GRANTED.

IT IS SO ORDERED.

Dated this 6th day of May, 2016.

ROBERT C. JONES  
United States District Judge